# FOOD RECOVERY NETWORK, INC. FINANCIAL STATEMENTS JUNE 30, 2021 AND 2020



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#### **Independent Auditor's Report**

To the Board of Directors and Officers of Food Recovery Network, Inc.

We have audited the accompanying financial statements of Food Recovery Network, Inc. (the Organization), which comprise the statements of financial position as of June 30, 2021 and 2020 and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and the fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Food Recovery Network, Inc. as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Rosen, Sappustein! Filedlanden, LLC

Rosen, Sapperstein & Friedlander, LLC Baltimore, Maryland November 1, 2021

#### FOOD RECOVERY NETWORK, INC. STATEMENTS OF FINANCIAL POSITION June 30, 2021 and 2020

		2021	 2020
ASSETS			
CURRENT ASSETS  Cash and cash equivalents  Pledges receivable	\$	829,085 115,000	\$ 632,718 123,000
TOTAL ASSETS	\$	944,085	\$ 755,718
LIABILITIES AND NET ASSET	S		
CURRENT LIABILITIES Accounts payable Payroll taxes payable Refundable advance	\$	12,140 26,773 45,710	\$ 6,666 26,773 36,295
TOTAL CURRENT LIABILITIES		84,623	69,734
NONCURRENT LIABILITIES  Deferred lease liability		34,184	 14,186
TOTAL LIABILITIES		118,807	83,920
NET ASSETS Without donor restrictions		825,278	 671,798
TOTAL LIABILITIES AND NET ASSETS	\$	944,085	\$ 755,718

#### FOOD RECOVERY NETWORK, INC. STATEMENTS OF ACTIVITIES For the Years Ended June 30, 2021 and 2020

			2021				2020		
	Without	Without With		Without With		With			
	Donor		Donor		D	onor	Donor		
	Restriction	ns_	Restrictions	 Total	Res	trictions	Restrictions		Total
REVENUES, GAINS AND OTHER SUPPORT									
Contributions	\$ 922,	866	\$ -	\$ 922,668	\$	924,315	\$ -	\$	924,315
Summits - net	-		-	-		(38,583)	-		(38,583)
Apparel sales - net	1,0	062	-	1,062		52	-		52
PPP loan forgiveness income	86,	082	-	86,082		7,592	-		7,592
Other income	19,	125	-	19,125		19,199	-		19,199
Net assets released from restrictions				 		25,000	(25,000)		
TOTAL REVENUES, GAINS									
AND OTHER SUPPORT	1,028,	937		 1,028,937		937,575	(25,000)		912,575
EXPENSES									
Program services	576,	680	-	576,680		519,258	-		519,258
Supporting services									
Management and general	146,	718	-	146,718		125,984	-		125,984
Fundraising	152,	<u>059</u>		 152,059		165,083			165,083
TOTAL EXPENSES	875,	<u> 457</u>		 875,457		810,325			810,325
CHANGE IN NET ASSETS	153,	480	-	153,480		127,250	(25,000)		102,250
NET ASSETS - BEGINNING OF YEAR	671,	7 <u>98</u>		 671,798		544,548	25,000		569,548
NET ASSETS - END OF YEAR	\$ 825,	278	\$ -	\$ 825,278	\$	671,798	\$ -	\$	671,798

See Accompanying Notes to Financial Statements

# FOOD RECOVERY NETWORK, INC. STATEMENTS OF FUNCTIONAL EXPENSES For the Years Ended June 30, 2021 and 2020

	2021					2020				
	PROGRAM SERVICES	SUPPORTIN	IG SERVICES			PROGRAM SERVICES	SUPPORTIN	IG SERVICES		
	Food Recovery Program Support	Management and General	Fundraising	To	tal	Food Recovery Program Support	Management and General	Fundraising		Total
Marketing and outreach	\$ 5,569	\$ -	\$ -	\$	5,569	\$ 6,878	\$ -	\$ -	\$	6,878
Bank fees	-	406	-		406	-	291	-		291
Contractors	157,223	-	-	,	157,223	157,605	3,900	-		161,505
Employee benefits	12,009	5,024	4,168		21,201	1,745	7,450	-		9,195
Event expenses	14,234	-	-		14,234	5,137	-	-		5,137
Insurance	-	7,527	-		7,527	-	10,034	-		10,034
Miscellaneous	-	13,301	-		13,301	-	4,285	-		4,285
Occupancy	55,732	11,147	7,431		74,310	52,026	10,400	6,936		69,362
Office expenses	5,213	687	-		5,900	9,912	1,303	-		11,215
Professional fees	-	22,617	-		22,617	-	23,810	-		23,810
Salaries and payroll taxes	319,871	84,377	137,071	5	541,319	250,986	64,208	150,829		466,023
Technology	6,829	1,594	-		8,423	5,763	303	-		6,066
Travel		38	3,389		3,427	29,206		7,318		36,524
TOTAL FUNCTIONAL										
EXPENSES	\$ 576,680	\$ 146,718	\$ 152,059	\$ 8	375,457	\$ 519,258	\$ 125,984	\$ 165,083	\$	810,325

#### FOOD RECOVERY NETWORK, INC. STATEMENTS OF CASH FLOWS For the Years Ended June 30, 2021 and 2020

	 2021		2020
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in net assets	\$ 153,480	\$	102,250
Adjustments to reconcile change in net assets			
to net cash provided (used) by operating activities:			
Change in deferred lease liability	19,998		14,186
PPP loan forgiveness	(86,082)		(7,592)
Decrease (increase) in operating assets:			
Pledges receivable	8,000		(123,000)
Increase (decrease) in operating liabilities			
Accounts payable	 5,474	_	6,666
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	100,870		(7,490)
CASH FLOWS FROM FINANCING ACTIVITIES			
Cash received from SBA Paycheck Protection Program loan	 95,497		43,887
NET CHANGE IN CASH AND CASH EQUIVALENTS	196,367		36,397
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	 632,718		596,321
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 829,085	\$	632,718

### NOTE 1 – NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Description of Organization**

Food Recovery Network, Inc. (the Organization) is a national non-profit organization headquartered in Washington, DC founded in 2011, for the purpose of uniting college students, dining providers, food suppliers, and local businesses in the fight against climate change and hunger by recovering perishable food that would otherwise go to waste and donating it to local nonprofits who feed people experiencing hunger across the U.S. The Organization has chapters at over 181 campuses in 46 states and the District of Columbia.

#### **Basis of Presentation**

The Organization follows the Presentation of Financial Statements for Not-for-Profit Entities topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification. This pronouncement sets standards for the financial statement presentation for not-for-profit organizations. The Organization is required to report information regarding its financial position and activities according to two (2) classes of net assets: without donor restrictions and with donor restrictions based on the existence or absence of donor imposed restrictions. Net assets with donor restrictions consist of assets whose use is limited by donor imposed time and/or purpose restrictions.

#### **Revenue Recognition**

On July 1, 2019, the Organization adopted both Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606) and ASU 2018-08, Not-for-Profit Entities: Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 958). ASU 2014-09 establishes principles for reporting useful information to users of financial statements about the nature, amount, timing, and uncertainty of revenue and cash flows arising from the entity's contracts with customers. The ASU requires that the Organization recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the Organization expects to be entitled in exchange for those goods or services. ASU 2018-08 clarifies and improves guidance for contributions received and contributions made, and provides guidance to organizations on how to account for certain exchanged transactions. This change is preferable in that it clarifies whether to account for transactions as contributions or as exchanged transactions. In addition, it clarified whether a contribution is conditional. Contributions should follow the guidance in FASB Accounting Standards Codification (FASB ASC) 958-605, Not-for-Profit Entities—Revenue Recognition, whereas, for exchange transactions, an entity should follow other guidance such as FASB ASC 606, Revenue from Contracts with Customers.

There was no significant impact to the Organization's financial position or changes in net assets, using the modified retrospective method for ASU 2014-09 and the modified prospective method for ASU 2018-08. The Organization had no adjustment to opening net asset balances as of July 1, 2019 as a result of adopting ASU 2014-09 and ASU 2018-08. There was no material impact on revenues for the year ended June 30, 2020 as a result of applying ASU 2014-09 and ASU 2018-08.

### NOTE 1 – NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Revenue Recognition (Continued)**

#### Contributions

Contributions include monies and sponsorships received from various individuals, corporations and foundations. Contributions are recorded as revenue when an unconditional promise to give has been made. Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

#### Other Revenue

Other revenues without donor restrictions consist of the sale of apparel and special events. These revenues are recorded when the service is provided, or the apparel is sold. Special event fees are recorded as revenues on the date the program occurs. Apparel sales are recorded as revenues upon transfer of the goods to the purchaser, with a very limited right of return. These sales are covered under FASB ASC 606, Revenue from Contracts with Customers as revenue recognized at a point in time.

#### **Pledges Receivable**

Pledges receivable represent unconditional promises to give support over a period of time. Unconditional promises to give are reported as an increase in net assets with or without donor restrictions, depending on the nature of the donor-imposed restriction, if any. The Organization recognizes pledges receivable at estimated net realizable value for pledges due within one year. Pledges receivable that are expected to be collected in future years are recorded at the present value of their net realizable value. As of June 30, 2021 and 2020, no allowance was deemed necessary for pledges receivable as they were deemed fully collectible in one year or less by management.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### **Cash and Cash Equivalents**

For the purpose of reporting cash flows, the Organization considers all highly liquid debt instruments purchased with an original maturity of three (3) months or less to be cash equivalents.

### NOTE 1 – NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Financial Credit Risk**

The Organization maintains its cash accounts at financial institutions located in Maryland and its balances may at times exceed the Federal Deposit Insurance Corporation (FDIC) insured limits. The Organization has not experienced any losses in such accounts and monitors the creditworthiness of the financial institutions with which it conducts business. Management believes that the Organization is not exposed to any significant credit risk with respect to its cash balances.

#### **Income Taxes**

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (IRS). There were no income taxes paid on unrelated business activities for the years ended June 30, 2021 and 2020.

The Organization received notification from the IRS in January 2020 in regards to unpaid payroll taxes from the 2014 tax period totaling \$26,773. The Organization is currently in discussions with the IRS to resolve this matter.

#### **Accounting for Uncertainty in Income Taxes**

The Organization adopted the Accounting for Uncertainty in Income Taxes standard of the FASB Accounting Standards Codification. The standard requires the recognition and measurement of uncertain tax positions taken or expected to be taken by the Organization in the preparation of its tax returns. The Organization determines whether it is more-likely-than-not that a certain tax position will be sustained upon examination by a taxing authority. If an uncertain tax position is less-likely-than-not to be sustained, an estimate of the potential effect is recognized in the financial statements and the uncertain tax position is required to be disclosed. Per the Organization's evaluation as of June 30, 2021, including all prior tax years subject to examination, it was determined that no adjustments were required in the financial statements for tax positions less-likely-than-not to be sustained upon examination by a taxing authority. The Organization believes it is no longer subject to income tax examinations for years prior to June 30, 2018.

#### **Donated Services**

The Organization has adopted the Revenue Recognition for Not-for-Profit Entities topic of the FASB Accounting Standards Codification in the recognition of donated services. Donated services are recognized at fair value if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

Donated services consist of volunteer services. Volunteer services are recorded on the basis of time spent at rates paid by other organizations for comparable services. The volunteer services primarily consist of services for the recovery of food. The volunteer services are recorded as both public support and program services; therefore, there is no effect on the change in net assets. No amounts have been reflected in the financial statements for the volunteer services for recovery of food since they do not meet the criteria for recognition.

### NOTE 1 – NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Functional Expenses**

The financial statements report certain costs that are attributable either to their program function or management and general function or both. Such costs are reported according to their natural expense category and then allocated to the appropriate functional category on a reasonable basis that is consistently applied. Salaries and benefits are allocated on the basis of function performed; physical resources are allocated on the basis of usage; purchased services are allocated on the basis of services received and the remaining general and administrative expenses are allocated on the basis of management identification based on observation and professional evaluation of the direct benefit of the expense to a particular functional category or categories.

#### **Marketing and Outreach Expense**

Marketing and outreach costs are expensed when incurred. Marketing and outreach expenses for the years ended June 30, 2021 and 2020 amounted to \$5,569 and \$6,878, respectively.

#### **New Accounting Pronouncements Not Yet Adopted**

In February 2016, the FASB issued ASU 2016-02, *Leases*. The standard requires all leases with lease terms over 12 months to be capitalized as a right-of-use asset and lease liability on the statements of financial position at the date of lease commencement. Leases will be classified as either finance or operating. This distinction will be relevant for the pattern of expense recognition in the statements of activities. This standard will be effective for the year ending June 30, 2023. The Organization is currently in the process of evaluating the impact of adoption of this ASU on the financial statements.

#### **COVID-19 Pandemic**

In December 2019, a novel strain of coronavirus, or COVID-19, was reported to have surfaced. COVID-19 has also spread to every state in the United States. In March 2020, the United States government declared a national emergency with respect to COVID-19. The potential impact and duration of COVID-19 could have repercussions across regional, national and global economies and financial markets. Many states and cities have reacted by instituting quarantines, restrictions on travel, "stay at home" rules and restrictions on the types of business that may continue to operate. Many non-essential businesses have been forced to close. The impact on the Organization is still unknown.

#### **Subsequent Events**

Events that occurred subsequent to June 30, 2021 have been evaluated by the Organization's management for potential recognition or disclosure in the financial statements through the date of the independent auditor's report, which is the date the financial statements were available to be issued. The Organization did not have any material recognizable subsequent events during this period.

#### **NOTE 2 – PAYCHECK PROTECTION PROGRAM LOAN**

#### PPP Loan - Draw 1

On May 5, 2020, the Organization was granted a loan from Bank of America in the amount of \$43,887, under the SBA Paycheck Protection Program (PPP). Under the terms of the PPP, certain amounts of the loan may be forgiven if loan proceeds are used for qualifying expenses as described in the CARES Act and maintain employee and compensation levels during a designated 24-week period. Qualifying expenses include amounts paid, during a 24 week period beginning on the loan origination date, for payroll costs, certain payroll benefits, rent and utilities. The unforgiven portion of the PPP loan was payable over two years at an interest rate of 1%, with a deferral of payments until the forgiveness amount had been approved and remitted to the financial institution.

The PPP loan forgiveness is recognized under Topic 958-605 – Not-for-Profit Entities – Revenue Recognition, whereby the transfer of assets that is a conditional contribution is accounted for as a refundable advance until the conditions have been substantially met or explicitly waived by the donor. Where conditions are met over time or in stages, contributions should be recognized as income as the qualifying expenses are incurred and other PPP loan requirements are substantially met. For the year ended June 30, 2020, \$7,592 was recognized as PPP loan forgiveness income on the statements of activities. As of June 30, 2020, \$36,295 remained as a refundable advance liability on the statements of financial position.

During the year ended June 30, 2021, the Organization received notice from Bank of America that the SBA has forgiven the entire loan balance including accrued interest. For the year ended June 30, 2021, the PPP loan forgiveness amounted to \$36,295 and is included in the statements of activities in PPP loan forgiveness income.

#### PPP Loan - Draw 2

On March 23, 2021, the Organization was granted a loan from Bank of America in the amount of \$95,497, under the PPP. Under the terms of the PPP, certain amounts of the loan may be forgiven if loan proceeds are used for qualifying expenses as described in the CARES Act and maintain employee and compensation levels during a designated 24-week period. Qualifying expenses include amounts paid, during a 24 week period beginning on the loan origination date, for payroll costs, certain payroll benefits, rent, utilities, worker protection costs related to COVID-19, and certain supplier costs and expenses for operations. The unforgiven portion of the PPP loan is payable over five years at an interest rate of 1%, with a deferral of payments until the forgiveness amount has been approved and remitted to the financial institution. The loan may be prepaid by the Company at any time prior to maturity with no prepayment penalties.

The PPP loan forgiveness is recognized under Topic 958-605 – Not-for-Profit Entities – Revenue Recognition, whereby the transfer of assets that is a conditional contribution is accounted for as a refundable advance until the conditions have been substantially met or explicitly waived by the donor. Where conditions are met over time or in stages, contributions should be recognized as income as the qualifying expenses are incurred and other PPP loan requirements are substantially met. For the year ended June 30, 2021, \$49,787 was recognized as income and is included in PPP loan forgiveness income on the statements of activities. As of June 30, 2021, \$45,710 remains as a refundable advance liability on the statements of financial position.

#### NOTE 3 – SPECIAL EVENTS AND INITIATIVES

The Organization held several regional summits at campuses across the country aimed at raising awareness about the Organization and bringing together food recovery student leaders. Included in special events revenue on the statements of activities are sponsorships and registration fees received by the Organization.

The following are the revenue and expenses for the summits for the years ended June 30, 2021 and 2020:

	2	021	2020		
Revenue earned	\$	-	\$	22,017	
Expenses incurred		-	<u> </u>	60,600	
Net expense from summits	\$	-	\$	(38,583)	

The Organization sold apparel as a fundraising initiative. The following are the revenue and expenses relating to apparel sales for the years ended June 30, 2021 and 2020:

		 2020	
Revenue earned	\$	1,062	\$ 3,119
Expenses incurred			 3,067
Net revenue from apparel sales	\$	1,062	\$ 52

#### **NOTE 4 – CONCENTRATIONS**

Revenue from four and three sources consisted of approximately 41% and 58%, respectively, of total revenue for the years ended June 30, 2021 and 2020.

#### **NOTE 5 – LEASE COMMITMENTS**

The Organization rented office space under an operating lease that commenced on January 1, 2017 and expired in February 2020. Base rental payments were \$2,259 per month, plus annual increases through the maturity of the lease. This lease was not renewed.

The Organization entered into a lease agreement commencing on March 15, 2020 and expiring on August 31, 2023 for the rental of office space in Washington, DC. Monthly base rental payments are due as provided for in the lease agreement. Rent expense incurred for the years ended June 30, 2021 and 2020 amounted to \$74,310 and \$69,362, respectively.

#### NOTE 5 - LEASE COMMITMENTS (CONTINUED)

The leases contain annual rent escalations. In accordance with accounting principles generally accepted in the United States of America, the Organization records monthly rent expense equal to the total of the payments due over the lease term, divided by the number of months in the lease term. The difference between rent expense recorded and the amount paid is charged to deferred lease liability. The deferred lease liability balance as of June 30, 2021 and 2020 amounted to \$34,184 and \$14,186, respectively, and is included in noncurrent liabilities in the statements of financial position.

Future minimum lease payments for the next three years are as follows:

For the year ending June 30, 2022	\$ 87,888
2023	90,234
2024	 15,122
Total	\$ 193,244

#### NOTE 6 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Organization's financial assets available to meet cash needs for general expenditures within one year of June 30, 2021 and 2020 are as follows:

	 2021	 2020
Cash and cash equivalents	\$ 829,085	\$ 632,718
Pledges receivable	 115,000	 123,000
Financial assets available to meet cash needs		
for general expenditures within 1 year	\$ 944,085	\$ 755,718

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. General expenditures are expenses the Organization expects to disburse for program and supporting services.